

Summit V[®]

sales force management

Sales Force & Lineage

- Historical lineage re-creation
- Unlimited support of down levels
- Powerful sales inquiry functions
- Real-time updates...no batch processing
- Downline mass transfer capability
- Individual and Group termination
- Individual reinstatement with or without downline
- Complete reactivation campaign support
- Commissionable Volumes and Qualifying Volumes
- Complete audit log of lineage for lineage changes
- Event Log of key dates and milestones
- Global alert messages
- Module alert messages
- Mailing List generator

Jenkon

- Meeting the needs of direct sellers and network marketers for over 20 years
- Member of the Direct Selling Association since 1984
- Only computer technology company to win the DSA Partnership Award
- Most robust commissions and sales force management solution in the world
- World-class customer support

Contact Information

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Sales Management Modules

Summit V[®] offers a comprehensive Sales Management package that includes:

Sales Force & Lineage Management

Party Plan

Sales Order Processing and Fulfillment

Sales Tax Management

Credit Card Authorization

Grow Sales with the Right Tools

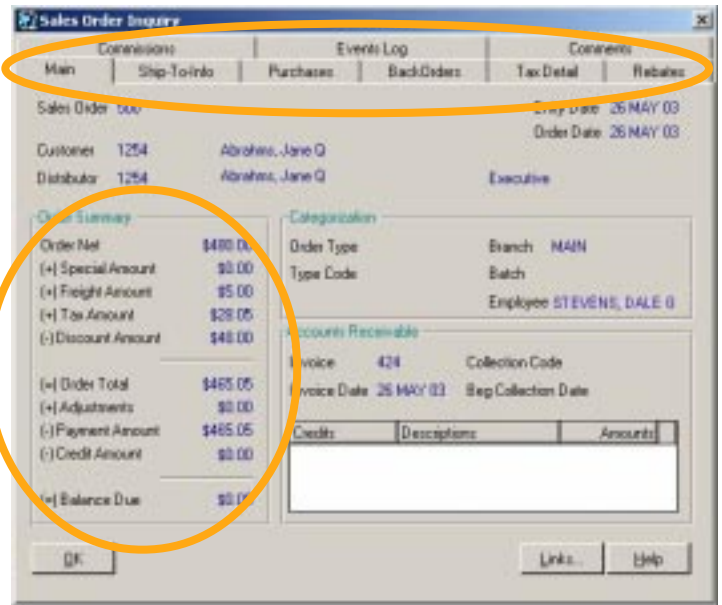
The Summit V Sales Force and Lineage Management module is a robust, fully integrated organization tracking system designed to support the most demanding business environments. There is no limit to the number of representatives or customers you can track and manage with Summit V. Multiple organizations can be defined through class code designations, with separate pricing rules for each class.

Instant Information at Your Fingertips

View representative information, as well as detailed sales orders, account receivable transactions and commission earnings, with a few quick keystrokes. Advanced search tools allow you to instantly locate any representative by name, phone, city, sponsor ID, etc. You can even "tag" a listed representative for immediate lookup. Your customer service agents have access to any upline or downline information about your representatives.

Global Management Made Simple

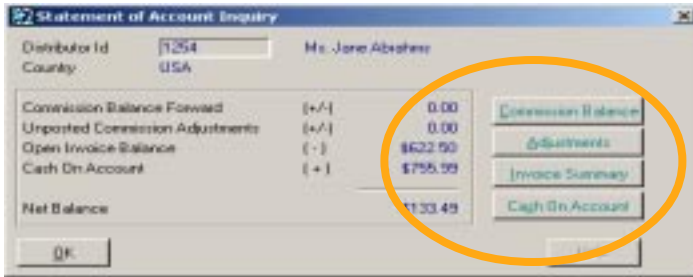
Summit V enables you to easily manage a global work force from your own workstation. You can transfer an entire downline from one sponsor to another in real-time, or change ID numbers, with immediate updates to all related files. You can terminate individuals or groups of representatives, then reinstate them later without having to rekey information. All lineage changes are logged by date and time.



The Summit V Sales application suite is the most comprehensive solution of its kind available to direct sellers and network marketers.

Summit V®

The **ideal enterprise solution** for the direct selling industry



Processing and Fulfilling Sales Orders

Summit V tracks your orders from the moment an order is entered until it is actually shipped. Process orders through a variety of channels, including web, telephone, mail, fax and walk-ins.

Order entry is simple, fast and easy to learn, enabling you to train new operators quickly. Product information appears on screen when needed. For example, order takers can view general information about any product, such as ingredients, usage instructions, sales points, and so on. Personal and Group volumes are updated as orders are entered.

Back order warnings automatically appear to alert an operator when stock is unavailable. Products that are out of stock in one warehouse can be shipped from another warehouse where the stock is available. A batch control system option allows orders to be processed in groups, reducing data entry errors.

Party Plan

Party Plan is one of the most popular channels and Summit V offers an option that includes hostess or host tracking and credits, guest tracking and order processing. The Summit V Party Plan option is the most thorough system available to the industry.

Sales Tax Management

Summit V is designed as a total tool for tax collection, reporting and compliance. Jenkon makes it easy for representatives to manage tax issues when selling products to customers in different states or countries.

Credit Card Authorization

Instead of keying credit card numbers into a separate verification machine, Summit V can access your credit card provider and instantly retrieve an authorization number. Because all information is verified, you'll save money on charge backs and bank fees. Plus, you'll significantly reduce the error rate, labor and delay needed to process credit card orders.

Sales Order Processing and Fulfillment

Simple, easy-to-use order entry system

Product information screen pop-ups

Gift certification system

Serial-controlled item tracking

Kit or item transfers

Kit earnings and invoices

Commission-paid kits

Multiple warehouse shipping

Real-time updates to Personal and Group Volumes

GST, PST, VAT and HST tax support

Automatically convert foreign currency into domestic currency

Multiple payment options

Unlimited price points

Selling price commission rates

Selling price qualifying rates

Commission or shipping holds

Standard freight charge overrides

Sales Tax Management

Easy-to-use tax entry system

Optional tax rate interface to Vertex or other tax subscriptions

Multiple Sales tax options, including national, state or province, county and city levels

Set up new tax rates/jurisdictions

Detailed tax information at lowest collection levels

Sales tax exemption support

Full tax reporting and audit trail

Credit Card Authorization

Unlimited number of simultaneous credit card transactions

Unlimited volume capability

Automatically process credit cards at time of entry or batch transactions

Immediate credit card approval or denial of new orders, autoships, returns or exchanges

Online storage of credit card numbers

Daily reconciliation reports

All transactions are posted in journal for easy reconciliation

Party Plan

Complete Host/Hostess tracking

Redemption Value support

Guest tracking

Show management

Executive statistics for shows, bookings, counts, etc.

Track bookings and commitments

Automatically convert Hostess into Representative

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