

Summit V[®]

product management

Product Management Modules

Summit V[®] offers extensive product management, including:

Inventory and Warehouse Control

Returns, Replacements and Exchanges

Recurring Order AutoShip System

Interfaces to Multiple Manifesting Systems

Inventory and Warehouse Control

Summit V delivers the tools you need to optimize your inventory and maximize your sales and representative satisfaction. Jenkon's Inventory and Warehouse Control module ensures that you have the right product at the right price—and at the right time. Jenkon understands that inventory management is time critical and requires a process that ensures delivering goods to customers as soon as possible. Without proper control of your inventory or communication with your warehouse, you could lose sales—and possibly your sales force—to the competition.

Manage Your Stock

When placing an order, your order takers can check availability and allocate quantities immediately. By reserving products, you avoid overcommitting items that might be in short supply. Unlimited warehouse locations give you maximum international control over your inventory. Summit V supports physical warehouse types such as corporate, public, vendor or representative-owned, as well as logical warehouse types such as inspection, product returns, damaged goods, etc. Shipping directly from fulfillment houses and vendors is also supported.

Manage Your Prices

Unlimited pricing options are available for every product. You can define multiple prices, as well as commissionable and qualifying volumes for each product. Each price point can have a commissionable value to determine how and which commissions are paid. For example, you can sell a product for \$20 but pay commissions on \$15, thus protecting your margin. Prices can be defined with starting and ending dates for special pricing offers.

Inventory & Warehouse Control

Unlimited pricing options

Variable commissions by price point

Real-time stock allocation

Unlimited warehouse location support

Physical as well as logical warehouses

Special offer pricing

Bills of material for assembled/
manufactured products

Lot and serial number tracking

Phantom stock items

LIFO, FIFO, Standard and Average costing

"Before" and "After" values tracking

Stock Movement History

Sales price category and actual selling price tracking

Complete audit trail of price history

Interfaces to manifesting systems

Contact Information

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With Summit V's product management system, you'll always know how much inventory you have on hand and where it's located. You'll no longer have to worry about disruptions in your supply chain, because you'll have worldwide, up-to-date information on all your products.

Summit V®

The **ideal enterprise solution** for the direct selling industry

Returns, Replacements & Exchanges

Product returns present two problems: processing the returned product and recapturing commissions already paid. Our Product Returns, Replacements and Exchanges module solves these problems for you. Both the product return and recapture commission processes are automated in Summit V, including automatic reversals of any commissions previously paid.

Checks and balances are in place to track and scrutinize each refund amount. Summit V automatically calculates the price for each returned item based on the original price paid, computes the tax amount (if any) and sets up the return for automatic commission adjustments.

Success Builds Success

A recurring order system can be your opening to a gold mine of sales volume. Many large and successful direct selling companies use an AutoShip program as the cornerstone for building their business. Whether your company sells consumable products, a service, a subscription or a series of products, purchased one at a time, Summit V makes it easy for you to increase your business volumes.

Manage Costs, Increase Profits

Cost management could very well be the quickest way to increase your bottom line. Automated shipping systems can result in significant savings. Whether you ship 10 or 100,000 pieces a day, our shipping manifest interfaces give you the flexibility you need to increase productivity and reduce

CDA Codes	Credit Card Nbrs	Exp. Dts	Amounts	Status
REFUND			\$24.02	Posted to CDA

A complete history of all refunds means more efficient support of your sales force and better compliance to company policies and procedures.

Returns, Replacements & Exchanges

Set up return and exchange policy

Refunds are automatically calculated

Commission adjustments for full and partial orders

Authorized and unauthorized returns supported

Validate return products against original order

Tax and freight automatically calculated

Combine multiple order returns into a single return

Process complex return transactions

Commission reversals appear on statements

Adjust commissionable and qualifying volumes

Create GL transactions for returned goods

Link returned orders to all related transactions

Recurring Order AutoShip System

Series AutoShip for releasing product over preset intervals

Variable AutoShip for product-of-the-month programs

Qualifying order tracking

One order with multiple release dates

Multiple payment options (credit card, EFT, cash-on-account)

Jenkon

Meeting the needs of direct sellers and network marketers for over 20 years

Member of the Direct Selling Association since 1984

Only computer technology company to win the DSA Partnership Award

Most robust commissions and sales force management solution in the world

World-class customer support

jenkon

